

Name:.....

**Part One :Reading [40 Points ]**

**Text A : ( 20) Points**

**A. Read the following text , then answer the questions below. ( 6 points)**

Information and Communications Technology businesses could be the best hope for the economic future of Palestine, according to experts inside and outside the country. A recent report said that the ICT sector makes up over 5% of the Palestinian economy.

Why ICT? For Mustafa Jawad, the 23-year-old head of an online graphic design company, the answer is simple: 'For an ICT start-up, all you need is a computer and a connection. You can distribute your final product by exporting it to the Internet cloud.' There are still problems, though. The main one is a lack of 3G networks in Palestine, because access to the necessary wavebands is not available yet.

Mustafa was always good at art and languages, and when he finished school everyone advised him to study English at university. Instead, he taught himself how to programme and started making his own software programmes. His first attempt was a game, which was so popular with his fellow students that he decided starting his own company might be a real possibility.

His big breakthrough came when he attended a 'start-up weekend' in Ramallah. He managed to get a small amount of financial support, which gave him the time to develop more ideas. Perhaps more importantly, he met other business people, both Palestinian and from other countries. He learnt a lot about the practical side of running a business and about how to get his products noticed.

Mustafa is currently working on a programme that makes the teaching of chemistry in schools more fun. He has already had interest from within Palestine and from other countries in the Arab world. Like a lot of other young Palestinian business people, he wants to do something positive to help his country, but he stresses that his company isn't a humanitarian operation. 'It's a business,' he says, 'and the aim is to get good returns on the investment.'

One way he believes he can help is to pass on what he's learnt to others even younger than he is. 'I learnt a lot from that start-up weekend. When I go to the next one, I hope I'll learn more, but I'll also be able to advise others.'

1. What proves that ICT is the best hope for the economic future of Palestine ?  
**A recent report said that the ICT sector makes up over 5% of the Palestinian economy.**
2. What is good about starting business using ICT ?
  - a) **All you need is a computer and a connection.**
  - b) **You can distribute your final product by exporting it to the Internet cloud.**
3. What does Mustafa hope to do at the next start up weekend ?
  - a) **He hopes to learn more.**
  - b) **He'll also be able to advise others.**

**B) Match these titles with their paragraphs : ( 3points ) / (Write numbers from 1-6 )**

- a. ( 6 ) Mustafa's expectations for the next start-up weekend
- b. ( 2 ) An ICT challenge for Palestine
- c. ( 5 ) Mustafa's goals
- d. ( 1 ) The importance of ICT
- e. ( 4 ) Mustafa's success
- f. ( 3 ) Mustafa's first attempt

**C) Choose the right answer : ( 3points )**

**1- The main obstacle that faces ICT in Palestine is..**

- a. the lack of 3G network in Palestine .
- b. the lack of financial support
- c. the lack of computers and connections
- d. the lack of software programs

**2- Mustafa started his business by his own as**

- a. he made his own software program
- b. he distributed his products via the internet
- c. he attended a start-up weekend
- d. he learnt about running business

**3- " a start-up " business is one that..**

- a. is no longer exists .
- b. is simple newly-begun .
- c. only needs a computer and a connection
- d. nothing mentioned .

**D) Complete the following from the text : ( 2points )**

- 1. Mustafa learnt to make computer software by teaching himself.....
- 2. The letters ICT stand for Information and Communications Technology

**E ) Decide whether the statements below are TRUE or FALSE: ( 3points )**

- 1. The estimation of making up over 5% of Palestinian economy isn't good . ( F )
- 2. Mustafa is a self-dependent man . ( T )
- 3. The popularity of Mustafa's first game encouraged him to start his own graphic design company . ( T )

**F) 1-Find words from the text with the same meaning of the following : ( 2points )**

- 1. try : attempt.....
- 2. managing : running.....
- 3. can be obtained : available.....
- 4. forms ( v ) : makes up.....

**2-Say what the underlined words refer to : ( 1points )**

- 1. " instead " : studying English at
- 2. " next one " : next start-up weekend

**Text B : (20 Points ) university**

**Read the text about "How I got my dream job" and answer the questions below:**

Are you still looking for your dream job? Don't give up. Here's how three people achieved their goals. Sarah Cooper, 38 – I'd been working as a secretary for three years when I decided to change my career. My work was often boring and always busy. I started studying to become a teacher. It certainly wasn't easy; I continued working full-time to pay for my training at night school. I was exhausted most of the time, but after two years, I finally got my qualifications and resigned. I'm now a primary school teacher and it's as good as I imagined. So don't wait! Write a list of the things that are stopping you from getting your dream job. Make a plan to deal with each thing. There's always an answer.

Andy Collins, 46 – As a student, I earned \$295 a week in cash working in a beach café. At the time, it was my dream job! Later I became a chef. It was hard work, I was often in a hot kitchen for twelve hours a day, six days a week. But you have to know the meaning of hard work if you want to achieve your goals. I now own five restaurants around the U.S. My best advice is to find out what your skills and talents are. Talent is something you're born with. Skills are something you've learned to do. People like doing things that come naturally to them, so work and enjoy!

Mario Mendes, 29- I'm doing something I really enjoy. I'm part of a team that develops new technologies. I work with intelligent, interesting people and occasionally get to travel abroad. I won't pretend it was easy getting my dream job, but it was worth the effort. My advice? Decide exactly what your dream job is and what it involves. Learn about the job. Make contact with companies that could offer your chosen career. Make sure they know your strengths. You may just get that dream job.

**A- Finish the table with notes from the text.**

**(6 points)**

Dream Jobs for	Their advice to get one's dream job
1. Sarah Cooper: ... <b>to become a teacher</b> .....	a. <b>write a list of things that are stopping you from getting your dream job.</b> b. <b>Make a plan to deal with each thing.</b>
2. Andy Collins: <b>to work in a cafe by the beach</b> .....	a. <b>find out what your skills and talents are.</b> b. <b>People like doing things that come naturally to them, so work and enjoy.</b>
3. Mario Mendes: <b>Technologist</b> .....	a. <b>decide exactly what your dream job is and what it involves.</b> b. <b>Learn about the job. Make contact ..... career.</b>

**B- Say whether each of the following statements is (TRUE) or (FALSE).** (6 points)

- 1- Sarah's job as a secretary was very exciting. ( F )
- 2- When he was a chef, Andy worked in a hot kitchen for 12 hours a day. ( T )
- 3- Mario thinks he got his dream job because he did a lot of preparation. ( T )

**C- Choose the correct answer from A, B, or C.** (8 points)

1. Sarah studied: (A) at evening classes      B. full-time      C. during the day
2. When Andy was young, his dream job was to -----.
- (A) work in a café by the beach      B. have his own restaurant      C. become a chef
3. Andy says it's important to know -----.
- A. what you enjoy doing      B. what you're good at      (C) your goals
4. Who has become a successful businessman / woman?
- A. Sarah      B. Mario      (C) Mario and Andy

**Part Two Vocabulary : [ 25 points ]**

factor      graphic      objective      fees      approximately

**A. Choose the words from the box and match them with their meanings below. ( 5pts )**

1. ... **graphic** ..... related to pictures.      2. **approximately** .....: roughly.
3. .... **factor** .....: part of the reason.      4. **objective** ... not based on personal opinions.
5. .... **fees** .....: money you pay for a service.

**B. Complete the sentences with words from the box. ( 5pts )**

attempt      addicted      controversial      impress      outweigh

1. A lot of young people have become ..... **addicted** ..... to facebook recently.
2. The ..... **attempt** ..... to expand the business was a catastrophe for the firm.
3. There are some problems with the idea, but I think the advantages ..... **outweigh** ..... them
4. The war between Ukraine and Russia is a ..... **controversial** ..... topic these days.

5. He always tries to ..... **impress** ..... people with how much he knows.

C. Complete the sentences using the words in the box with [ co- /mis-/over-/under- ].(4pts)

paid                      operation                      behave                      rated

1. **Co-operation** between teachers is the most important thing we need in this critical stage.
2. He's angry because he thinks he is ..... **underpaid** ..... for the work he does.
3. I don't think they're as good as people say. They're ..... **overrated** .....
4. My mom gets angry when my little brothers ..... **misbehave** ..... in front of guests.

D. Choose the correct phrasal verb from the box to fill in the following sentences.(4 pts)

take over                      stand out                      get on                      rule out

1. I think the title should be in red to make it ..... **stand out** ..... from the rest of the text.
2. We ..... **get on** ..... quite well, although we were not really close friends.
3. Who will ..... **take over** ..... when the managing director resigns?
4. It's not likely to happen, but I wouldn't ..... **rule out** ..... the possibility.

E. Circle the correct answer. (7 pts)

1. When you have many tasks, decide which one has the **highest** \ biggest) priority.
2. The company has been (on business \ **in business**) for almost 30 years!
3. He refused to do it because it wasn't part of his (job satisfaction \ **job description**).
4. Researchers have achieved a major **breakthrough** \ break through) in cancer treatment.
5. I don't believe it was an accident. I think he did it (**on purpose** \ on duty).
6. Insurance may only cover the current **market value** \ marketing) of your car.
7. The job isn't really suitable (of \ **for**) older people.

### Part Three: Language [25 Points]

Section A: Answer all the questions in this section اجب عن جميع اسئلة هذا القسم (15 points)

Question Number One: (15 points)

A: Complete the sentences with the correct tense of the verbs between brackets: (5 pts)

1. .... **Do** ..... you ..... **have** ..... a pen? (have)
2. While we ... **were talking** ..... (talk) she mentioned someone who **had been** ..... (be) a friend when we were at school.
3. They **have been trying** ... to find a good place to stay in all day long. (try)
4. How many times ..... **have** ..... you ..... **visited** ..... Egypt so far? (visit)

5. When I finished work, he ..... **had** ..... already ..... **slept** ..... (sleep)

**B: Complete the sentences with the correct verb form ( to-infinitive or -ing) (4 pts)**

1. The old man kept ..... **saying** ..... (say) the same phrase over and over.
2. The teacher stopped the presentation ..... **to ask** ..... (ask) the students some questions.
3. I don't feel like ..... **going** ..... (go) out tonight.
4. Remember ..... **not to cross** ..... (not cross) the traffic light while it's still red.

**C: Re-write the sentences, keeping the same meaning. (3 pts)**

1. They weren't on time for the meeting.

**They regret not being on time** .....

2. The player was overconfident and missed the last chance to score.

**The player wishes he hadn't been overconfident** .....

3. Samir went to school at 7:30 am.

**When did Samir go to school** .....? **At 7:30 am.**

**D: Circle the correct answer. (3 pts)**

1. I promise I (am going to / **will**) phone you as soon as I arrive.

2. Look at those black clouds I think it's (raining / **going to rain**) soon.

3. I am sorry I can't come for dinner. I (**am travelling** / will travel) to New York tonight..

**Section B: From this section answer two parts only. اجب عن قسمين من هذا السؤال فقط (10 pts)**

**Question Number Two: (10 points)**

**Q1: A. Complete the sentences with a/an the or - (no article). (3 pts)**

1. The information you need is given above.
2. Can you lend me a pen, please?
3. - Titicaca is the highest lake in the world.

**B. Rewrite the sentences replacing the underlined parts with a causative structure. (2pts)**

1. The students asked the teacher to check their essays.

... **to have / get their essays checked.** / **The students had / got their essays checked.**

2. He took his car to the garage and paid them to repair it.

..... **had / got it repaired.**

**Q2. A. Report the following questions. (2 pts)**

1. What flavor of ice cream do you like?

**The father asked his daughter what flavor of ice cream she liked.**

2. Will you visit me this summer?

*He asked me ...if I would visit him.....*

**B. Circle the correct answer.** **(3 pts)**

1. The governor delivered a **motivating** / motivated speech.
2. Which of these **cases** / luggage is yours?
3. He's feeling ill. He **should** / **shouldn't** have eaten so much cake.

**Q3: A. Add question tags to the sentences below.** **(2 pts)**

1. You and I like to chat together, ..... **don't we** .....
2. She has no money with her right now, ..... **does she** .....

**B. Correct the mistakes (there's one mistake in each sentence)** **(3 pts)**

1. The car parking on the pavement is mine.  
**parked**  
.....
2. Why do you want to go out tonight? Is it because you're too busy?  
**don't**  
.....
3. Are you agreeing with what he's saying?  
**Do you agree**  
.....

**Part Four : Writing [10 Points ]**

**Choose one of the following topics to write an essay of about (120 – 150) words:**

**A)- "Friendship is vital for human particularly in this life which is hard and full of difficulties" Write a well-organized essay discussing the following ideas :**

- **paragraph 1:** what is Friendship?
- **Paragraph 2:** what are the benefits of making friends?
- **Paragraph 3:** How can you make and keep friends?
- **Paragraph 4:** Conclusion.

**B)- Write an essay about the advantages and disadvantages of " running your own business ". You may use the following ideas:**

- Why owing your own business is better than being someone else's employee.
- The advantages of setting up your own business.
- The disadvantage of doing business on your own.

**- GOOD LUCK -**